

## Senior HTA Strategy Manager

Astellas Pharma Canada is currently searching for a Senior HTA Strategy Manager.

### Description

Responsible for the development and implementation of reimbursement and health technology assessment (HTA) strategies and submissions for Astellas Pharma Canada, Inc. (APCA) products with respect to all federal, provincial and private formularies. Responsible for ensuring that APCA payer gaps, reimbursement needs and strategies are included in regional and global plans.

### Essential Job Duties

1. Collaborates with cross functional colleagues and external customers to lead the development of market access and HTA strategies for all APCA assets and business development prospects.
2. Responsible for working closely with regional and global colleagues to ensure that APCA market access, payer and HTA needs are incorporated into regional and global plans.
3. Incorporates business analytics into the development of innovative strategies to gain, improve and defend public and private payer reimbursement of APCA products.
4. Monitors Canadian and International Health Technology Assessment (HTA) trends, products, reports and policies to assess risk/opportunities for APCA products and predict future trends that can be incorporated into new product planning (NPP)
5. Prepares and/or coordinates the development and preparation of private and public payer submissions.
6. Responsible for leading the development of annual strategic plans for all in line brands and NPP assets.
7. Responsible for leading the development of PAGR operational plans and monitoring progress on a monthly basis.

8. Builds and maintains relationships, reimbursement strategies, tactics and submissions for Federal Plans.
9. Collaborates with cross functional colleagues to develop and execute stakeholder advocacy plans.
10. Develops and maintains partnerships with vendors to maximize working relationships.

### **Required Qualifications**

- University degree in business or science
- Minimum 5 years direct experience in Market Access.
- Thorough understanding of the private payer sector, provincial formularies and PMPRB.
- Strong strategic and analytical thinking.
- Excellent interpersonal and communication skills (both written and verbal).
- Proven project and time management skills.
- Ability to work in a team environment.
- Proficient in Microsoft Office.

### **Preferred Qualifications**

- Bilingual (English/French)

If your skills and experience match our needs, please email your resume to:  
[employment@astellas.com](mailto:employment@astellas.com).

Astellas Pharma Canada welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the hiring process.

*No telephone inquiries, in-person applications, or agencies please. While we appreciate all applications, only candidates under consideration will be contacted.*